



**Coaching to  
Evolve**

# Why Emotional Intelligence enhances Great Leadership

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Without a well developed emotional intelligence [EI] capability, the ability to apply great leadership is compromised. A well developed set of EI skills will enable the leader to deploy their leadership skills more readily and more effectively.

Lets go through a brief tour of what those skills are.

Firstly, the leader will be more aware of how their behaviour and words influence other people.

- The leader will know what their strengths and weaknesses are in relation to other people, in relation to how their behaviours and words impact and influence the people.

Secondly, the leader will control how they respond to people and events in front of them.

- The leader knows how to control their responses and reactions to what is happening in front of them. They control what they can control.

Thirdly the leader will be able to think about how they affect other people by their actions.

- They intuitively sense how people are feeling, and build evidence to support their assumptions, thereby turning the assumption into something more solid.

Lastly the leader will build effective relations.

- The leader dedicates time ad energy to developing and maintaining those relationships. They motivate others to give their best, they resolve disputes and disagreements by negotiating win win solutions.

Leadership & EI capability is not innate, it is made, everyone has the potential to be a great leader.

All the best, John



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